- 1. How many black & white impressions are included in the current agreement with Ricoh? All B/W impressions are included. I guess you can say they are unlimited.
- a. Did the State Bar of Texas incur any black & white overage charges under the current agreement during the past fiscal year? **No**
- 2. How many color impressions are included in the current agreement with Ricoh? Zero color impressions are included. Meaning we pay for every color imprint.
- 3. In reviewing the historical usage detail provided, it appears that many devices are significantly underutilized compared to the manufacturer's recommended monthly volume. This suggests a potential misalignment between actual usage and current device deployment. Given this, is the State Bar of Texas open to receiving alternative recommendations that are better aligned with historical usage data and may result in optimal cost savings for the agency? Yes, but complete the requested bid information form in the RFP. Then in the deviation section simply state, "see attached" and attach your recommended equipment and costs information.
- 4. Do you want a pool of images for all the machines. Or for each machine a set number of images that you listed per machine? **Quote the cheaper route.**I gave you the average monthly usage so it could help determine which pool to use. (all machines together, by location or individually)

## **Section 6. Minimum Specifications**

a. Can Vendors propose devices that are +/- 5ppm? Yes

## **Section 7. Insurance Requirements**

b. Please clarify if the State Bar of Texas is requiring vendors to provide their certificate of insurance or if vendors need to provide a certificate of insurance where the certificate holder is The State Bar of Texas? Provide a Certificate of Insurance. If awarded the contract, we will need the certificate to show the holder as The State Bar of Texas.

## Cooperatives

c. Does the State Bar of Texas require a cooperative for this RFP, or will this bid be considered open market? **Open Market**